

FOREIGN DEPARTMENT.
G. E. STEVENS, MANAGER

NATIONAL PHONOGRAPH CO. AND EDISON MANUFACTURING CO.

Edison Laboratory Products

FACTORIES, ORANGE, N.J. U.S.A.

Thomas A. EDISON'S

Phonographs,
Records,
Projecting Kinetoscopes,
Original Films,
X Ray Apparatus,
Battery Fan Motors.

Edison-Lalande Batteries,
Dental Outfits,
Surgical Outfits,
Automatic Hand
Numbering
Machines.

Thomas A. Edison
MARK.

33 CHAMBERS ST.,
NEW YORK, N.Y.

CABLE ADDRESS
"ZYMOTIC NEW YORK"
A1, A B C. COMMERCIAL, LEIBERS, HUNTINGS
AND PRIVATE CODES USED.

New York, U.S.A. 11/6/02

RECEIVED
NOV 7 1902
ANS.

Mr. W.E. Gilmore, President,
National Phonograph Co.,
Orange, N.J.

Dear sir:

In accordance with your request for the names of our important Mexican clients and the amount of business given us from November 1st, 1901, to November 1st, 1902, inclusive, would report as follows:

The year prior to November 1, 1901, the firm of Espinosa y Alcalde, Mexico City, Mexico, gave us business amounting to about \$6000.00. This firm was dissolved the early part of the present year. Mr. Joaquin Espinosa, Mexico City, a former member of this firm, has since given us business to the amount of \$5475.47. Mr. Alcalde, the other member, has given us no business since the dissolution.

Arturo Flores, Merida, Yucatan, Mexico, -- business from Nov. 1st 1901 to Nov. 1st 1902, amounting to \$4179.75.

We have a large number of dealers throughout Mexico, but the above are the only important ones.

Trusting this information is what you require, I am,
Very truly yours,

G. E. Stevens
Manager Foreign Dept.

WS/AL